

UNITED REPUBLIC OF TANZANIA



PRESIDENT'S OFFICE
REGIONAL ADMINISTRATION AND LOCAL GOVERNMENT



LINDI REGIONAL PROFILE

“The origin of Dinosaur, Right Place to Invest by Utilizing Available Investment Opportunities”



My Government is determined to continue improving the business environment and, in so doing, provide a wide range of appropriate incentives and support to unleash creativity of private sector and other stakeholders in harnessing Tanzania's comparative advantages and thereby boosting productivity, enhancing innovation and fostering economic integration and deepening participation in the region and global value chains."

Her Excellency, Dr. Samia Suluhu Hassan.

"Industrialisation is relevant not only because of economic reasons but more because it enhances shared prosperity necessary to ensure civil harmony. It does this by increasing employment of our youth, reducing poverty and redressing inequality."



His Excellency, Philip Isidori Mpango

The Vice President of the United Republic of Tanzania remarks during the 2nd East African Business and Entrepreneurship Conference and Exhibition held on 14th November 2017, at the Dar es Salaam Serena Hotel



The 21st Century is going to identify itself with intensifying competitive business environment in which business to triumph are those with relevant industrial products and services, modern technologies and human resource that is imbued with respective skills, work ethics and innovativeness. Industrialization is the basic requirement and core secret of business to survive in the 21st Century. It is in this wisdom that the Fifth Phase Government of the United Republic of Tanzania has embraced industrialization as its ultimate goal. The success of this goal calls for the regional administrations to focus on the provision of conducive business environment necessary to facilitate business operations and flow of investments."

Hon. Kassim Majaliwa Majaliwa.

The Prime Minister of the United Republic of Tanzania In his opening remarks at the Business and Investment Forum, Tabora Region, on 21st November, 2018.

FOREWORD



Welcome to invest in Lindi Region, more specifically in Lindi Municipal Council, Mtama District Council, Kilwa District Council, Liwale District Council, Nachingwea District Council and Ruangwa District Council. This investment guide presents investment opportunities available in all local government authorities (LGAs) of the region. The guide is in line with the overall investment policy of Tanzania and is aligned with national development frameworks such as the Tanzania Development Vision 2025 and the second national Five-Year Development Plan 2016-2021 (FYDP II). The guide is meant to assist in the execution of the development pathway of the region as outlined by the Regional Commissioner's office, and as indicated in the Lindi Regional and Local Government Authorities (LGAs) Development Plans.

The guide also provides essential regional information to prospective local and foreign firms and individuals, which is meant to attract them to make investment decisions in favour of any of the six local government authorities in order to stimulate business and enterprise growth. Furthermore, the investment guide is intended to enhance Lindi's competitiveness in comparative strengths as well as in emerging economic areas. Other objectives of the guide are to foster productive capacities in key primary sectors and industries, and to sustainably augment GDP as well as inclusive and resilient economic growth needed to accelerate societal development and well-being of the people of Lindi Region in particular and of Tanzania at large.

Lindi regional administration and the six local government authorities have resolved to priorities all investment initiatives and provide political support, attractive incentives and support services for interested parties who set up investments in the region. Additionally, the authorities will coordinate efforts to provide a satisfactory policy, as well as regulations that are conducive to business environment. Officials are readily available to provide further details on the selected strategic and viable opportunities to interested investors.

On behalf of Lindi regional authorities, I would like to express my sincere gratitude to the United Nations Development Programme (UNDP) for the financial support and to the Economic and Social Research Foundation (ESRF) for developing this Guide. I would like to specifically acknowledge Prof. Haidari Amani, Mrs. Margareth Nzuki, Mr. Mussa M. Martine and Mr. James Kasindi, Head of department Dr Bora Gretha Haule (PhD), Ms. Boniface I.Kidulani.Hons. Stella M Kamondo for their commitment and technical support that collectively resulted in the completion of this guide.

The ESRF team that assisted in preparing this guide received full cooperation from the regional team under the Regional Administrative Secretary (RAS) Ms. Zuwena Omary and from the district teams under district executive directors, municipal director and district commissioners. I am grateful for their commitment to the task. It is not easy to mention everyone, but let me extend my deep appreciation to all individuals who contributed in one way or another towards making this investment guide possible.

I take this opportunity to welcome you to invest in Lindi Region, and I assure you of our continued support to making your investments productive and grow for our mutual benefit.

Hon. Zainab R. Telack
Regional Commissioner Lindi Region, Tanzania



MAJOR KEY ADMINISTRATIVE AREAS :-

5 District Councils and 1 Municipal Council.

Further divided into:-

- 28 Divisions,
- 152 Wards,
- 523 Villages,
- 117 *Mitaa* &
- 2,409 Hamlets

LOCATION

- Lindi is amongst 31 regions forming the United Republic of Tanzania.
- It is situated in South-East of Tanzania between latitude 9- 10.5° South and longitude 38.5-40° East. Approximately 460 Kilometers (286 mi), by road, south of Dar Es Salaam. Furthermore, it is about 103 Kilometers (64 mi), by road, north-west of Mtwara the nearest large
- The region shares borders with Coast Region to the North, Morogoro to the North West and West, Ruvuma region to the West and Mtwara region to the South while the Indian Ocean lies on the East enjoying 285-kilometre coastline offering significant scope for tourism and fishing activities.

HOW TO REACH IN LINDI

TRAVEL BY ROAD

Recent infrastructure improvements including completion of the tarmac road from Dar Es Salaam through Lindi to Mtwara - Masasi and Mtambaswala (border town with Mozambique) making Lindi accessible throughout the rainy season.

It takes 5 – 7 Hours when travelling by car 460 Km from Dar Es Salaam.

AIR TRAVEL

It takes about 90 Minutes to travel by Air from Dar Es Salaam International Airport to Mtwara 60 Minutes when travelling by car 105km from Mtwara Airport to Lindi. Also, there is an Airport in Lindi when using charter planes which takes about 45 – 60 Minutes from Dar Es Salaam International Airport.



YEAR	Population	Increase	% Increase
2012	864,652	77,028	
			16.17
2019	1,004,439	139,787	
			15.88
2022	1,194,028	1,895,89	

■ **National Population and Housing Census reports indicated :-**

- 864,652 People

in 2012,

- 1,004,439 People

in 2019,

- Projected to reach
1,194,028

People in 2022

DISTRIBUTION OF LAND FOR DEVELOPMENT			
S	LAND UTILIZATION/UTILIZED FOR	AREA/COVERAGE	% SHARE OF TOTAL AREA
1	Cultivating crops, housing, cattle grazing, mining & trade and reserve/open land for future	2,913,428	42.3
FORESTRY			
2	Nyerere Natinal Park and Selous Game Reserve	2,533,500	38.53
3	National Reserve	370,504	6
4	mangrove forests along the coast together with	47,038	1
5	Natural Forest Reserve	11,742.26	0.17
5	Village Land Forest Reserves (VLFR) being conserved, developed and managed by 76 villages under the Participatory Forest	823,788	12
	TOTAL	6,700,000	100

- Major forms of employment.

2012

- 81% of working population were engaged in agriculture,
- 1.5% engaged in other activities including fishing,
- 6.9% were engaged in commercial and trade,
- 0.2% were in livestock farming/keeping, remaining
- 0.4% were plant operators.



TOURISM OPPORTUNITIES

- Historical sites on Kilwa Island, Songo Mnara and Kilwa Kivinje for culture tourism,
- The Nyerere National Park & Selous Game reserve, the river Nyange reserve for photographic tourism and hunting.
- The origin of the Largest and Oldest Dinosaur at Tendaguru in Matapwa Village for Research and photographic tourism.
- Beautiful white sandy beaches for 4 Star hotels, beach tourism and sports.





- Price of Cashewnut offered in the past four years ranged between **Tsh. 700.00 – 1200.00** per Kg
- **2016/2017** the price did not exceed **Tsh.1600.00** with indicative price per of **Tsh. 1,450.00** per Kg.
- The comparison of production volume between two year shows that in **2016/2017** actual collection was **61,390,248 Kgs** and lead for projections to raise by **14%** for the year **2017/2018** with maximum price of **4,000.00** per Kg.
- Up to **28/02/2018** towards the end of the season the actual collection was **74,811,924 Kgs** indicating an increase of **22%** vis- a vis **2016/2017** projections.

MAKING YOUTHS EMPLOYABLE IN LINDI REGION THROUGH VOCATIONAL TRAINING

(The overall objective of VETA is to oversee the Vocational Education and Training system in Tanzania by coordinating, regulating, financing and providing of Vocational Education and Training in Tanzania)





EDIBLE OIL INDUSTRIES ARE EASY TO ESTABLISH IN LINDI DUE TO:-

- Reliable supply of raw materials {Coconuts, Simsim, and Sunflower}
- Initial Low capital required,
- Simple and Appropriate Technology,
- Availability of other supportive factors such as VETA and SIDO.



CASSAVA PRODUCTION IN LINDI ENCOURAGES INVESTMENT

- Is produced in almost all districts for food and cash in access,
- Availability of both local and international market,
- Set aside land for industry Development in LMC.





PLANTS AND FRUITS NURSERY PROJECTS;-

To promote conservation of environment by promotion of the small-scale production with an emphasis for utilization of available local **resources.**



FORESTS IN LINDI OCCUPIES
57.17 % OF THE TOTAL AREA OF
THE REGION, TO INCLUDE; -

-The Nyerere National Park
& Famous Selous game reserve.

-National forest reserves

-Mangrove forests along the coast together with
planted (sustainable) forests

-Natural Forest Reserve and

--Village Land Forest Reserves (VLFR) being
conserved, developed and managed by 76
villages under the Participatory Forest
Management (PFM)

OPPORTUNITY TO INVEST IN MASS PRODUCTION OF CONSTRUCTION MATERIALS FOR:-

- Buildings,
- Roads,
- Airports,
- Ports
- Bridges and other forms of infrastructures



S No	Deposited Area/District	Deposits
1	Kilwa District	Salt, Kaolin, Iron, Gypsum, Construction materials (sand, stones, gravel etc), Green Garnets and Graphite.
2	Liwale District	Gold, Nickel, Marble, Manganese and Amazonite.
3	Lindi District	Salt, Construction materials (sand, stones, gravel etc), Pozzolona, Feldspar, Kaolin, Iron, Gypsum, Graphite, and Coal.
4	Nachingwea District	Gold, Graphite, Iron, Garnets, Nickel and Copper
5	Ruangwa District	Gold, Green Garnets, Construction materials (sand, stones, gravel etc) Iron, Copper and Feldspar.

EXPANDING MINING SECTOR,
Among other things, Focuses in Promoting Micro Economy and Entrepreneurship Development.



LINDI REGION MINES MARKET CENTER:-

- Was inaugurated

on 28/05/2019,

- Up to June 24

2020 **107.68 Kg. of**

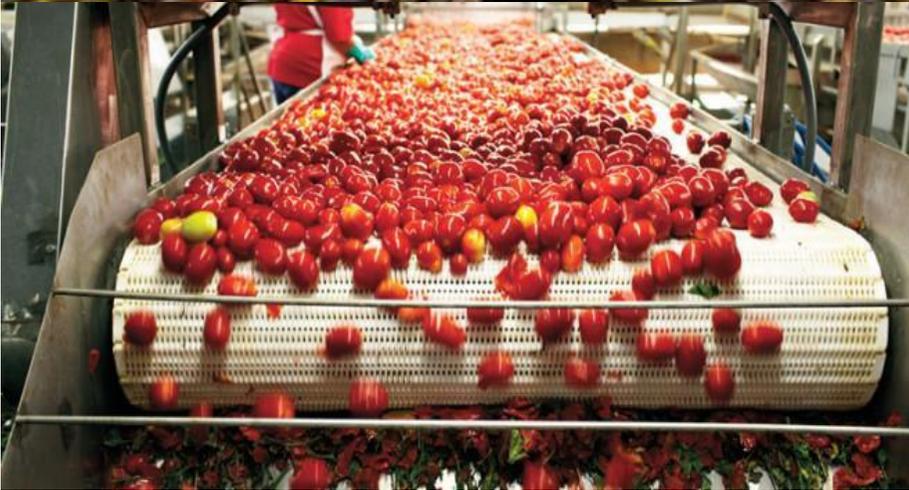
Gold (**TSh.**

11,415,116,185.45) and

1,951.86 Kg of Green Garnet (TSh.

131,312,400.00) were

Sold by small dealers.



HORTICULTURAL

PROCESSING INDUSTRIES

- Expected to reduce poverty among youth and women who are stationed and organized in all Income Generating Groups,
- Ensure that all products are preserved, processed, utilised locally and surplus exported for more income.



Beekeeping and Honey processing

Easy to Invest with Simple Technology as it is Facilitated by available Natural Forests.

WATER BOTTLING INDUSTRY FOR JOB CREATION AND INCOME GENERATION



AVAILABLE LAND POTENTIALS FOR COMMERCIAL IRRIGATION



CAGE FISHING AND AQUACULTURE FOR JOB CREATION AND INCOME GENERATION



- **OPPORTUNITIES RELATED TO LNG.**
- **OPPORTUNITIES RELATED TO TOURISM.**
- **OPPORTUNITIES RELATED TO CONSTRUCTION OF MANUFACTURING INDUSTRIES TO CATER FOR AGRICULTURE, MINING AND LNG PRODUCTS.**
- **OPPORTUNITIES FOR MASS COMMERCIAL AGRICULTURE**
- **CONSTRUCTION OF UNIVERCITIES AND RESEARCH INSTITUTIONS/CENTERS**
- **CONSTRUCTION OF LARGE CONFERENCE HALLS/FACILITIES**
- **CONSTRUCTION OF COMMERCIAL AND RESIDENTIAL HOUSES**
- **CONSTRUCTION OF RECREATIONAL AND SPORTS FACILITIES**

EXPECTED MAJOR/GIANT PROJECTS IN LINDI REGION

AREA OF LAND SECURED FOR CONSTRUCTION OF LNG PLANT



DESCRIPTION OF THE LAND SECURED FOR DEVELOPMENT OF LNG PLANT IN LINDI- ii

- The Government through Tanzania Petroleum Development Corporation (TPDC) have secured the land purposely for the construction of the LNG processing
- The area used to be the sisal estate and its title deed was revoked by the Government in Oktober 2015 to pave the way for the new coming LNG plant. The site is at Kikwetu area in Likong'o and Mto mkavu "Mitaa" in Mbanja Ward of Lindi Municipality.
- The area cover 2071.705 Ha. Sq. with an estimated initial capital amounting 30 Billion US Dollars.
- In June 2020 the Government through TPDC completed payment of compensations of all asserts found/developed by former residents who used to live and earn their daily income. For that the area is in process of handing it to investors/developers.

**THE LNG PLANT AT KIKWETU EXPECTS TO TAKE THE FOLLOWING SHAPE
{PROCESSING PLANTS AND STORAGE TANKS}.**



THE FERTILIZER (UREA) INDUSTRY IS UNDERWAY

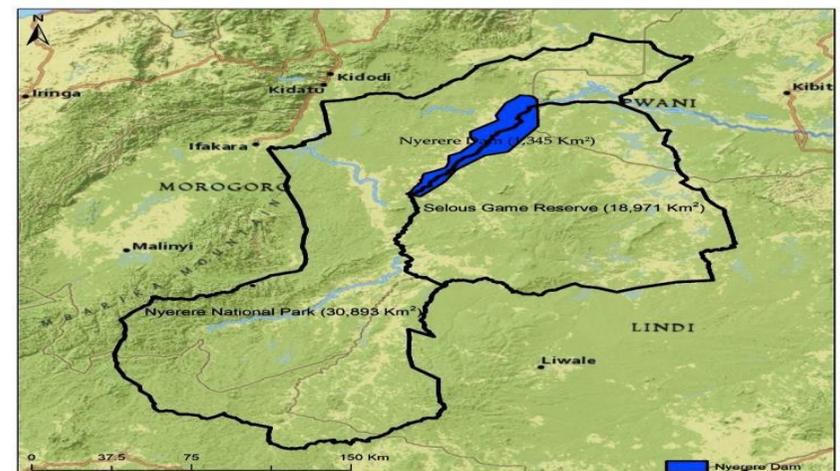
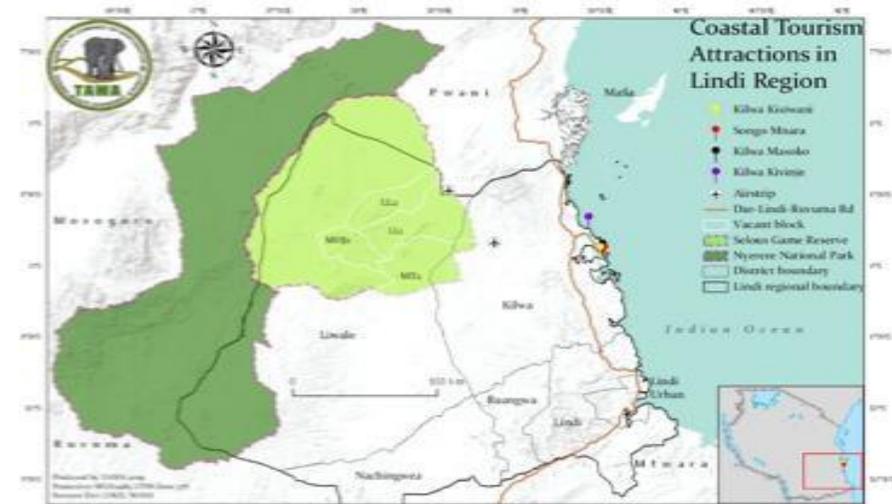
- The project will use/depend on LNG as raw materials.
- The area has been secured at Kilwa Masoko and all properties found there in has been compensated accordingly.
- The initial capital is expected to reach 2 billion US Dollars and investors will be the Government through TPDC in collaboration with private Companies.
- The production capacity per day is expected to reach 2,200 Tons of Ammonium and 3,850 Tons of Urea respectively.

OPPORTUNITIES RELATED TO TOURISM.



Selous Game Reserve (SGR)/Kilwa Tourism Circuit

- ❑ Following upgrading of Selous Game Reserve into Nyerere National Park (30,893 Sq.)
- ❑ **The (95%) of remaining portion of Selous GR to be managed by TAWA (Kingupira and Miguruwe), which has a total size of 18,971 Km² is in Lindi Region**
- ❑ Out of 10 Hunting Blocks which have remained, Five (5) of these blocks are already earmarked for “**special concession allocation**”, while the rest will also be hunted under normal block allocation arrangements.
- ❑ SGR will also be linked to the strategically located Ruins of Kilwa Kisiwani and Songo Mnara (a World Heritage Cultural Site) that has just been **handled over to TAWA management so as to boost its tourism profile.**



ENABLING FACTORS FOR CONSTRUCTION OF MANUFACTURING INDUSTRIES TO CATER FOR AGRICULTURE, MINING AND LNG PRODUCTS.

- Reliability of Electricity power supply.
- Reliable infrastructure which guarantees regular transportation of raw materials and products within the region.
- Reliability of skilled, semiskilled and unskilled labor supply.
- Reliable raw materials in all industries to include agriculture, forest/natural resources, and mines.
- Reliable market both local and international for manufactured products,
- Available and earmarked land for investing in all 6 LGAs in Lindi region.

GREAT CHANCE TO INVEST IN MASS COMMERCIAL AGRICULTURE TO CATER FOR BOTH CASH AND FOOD CROPS

- Cashew nut agriculture,
- Extensive Simsim production,
- Commercial Coconut
- Extensive Sunflower production,
- Extensive sweet potatoes cassava plantation,
- Commercial Horticulture and fruits production,
- Tree plantation for timber production.

EXPECTED/COMING SOON IS CONSTRUCTION OF UNIVERSITIES AND RESEARCH INSTITUTIONS/CENTERS



- UDSM has been allocated 500 Acres at Nandambi and 112 Acres at Ngongo for Agriculture/Research in Lindi Municipal Council
- NIT has been allocated 125 Acres at Kikwetu, near to LNG project,
- OUT has been allocated 108.11 Acres in Lindi Municipality.

CONSTRUCTION OF STAFF/RESIDENTIAL HOUSES



It is expected that NSSF being in possession of 303 and Watumishi Housing possessing 100 plots in Lindi might start to develop and construct houses to accommodate the expected increased number of both Government and private employees in Lindi region.

CONSTRUCTION OF LARGE CONFERENCE HALLS/FACILITIES AND RENTED OFFICES

LINDI ANTICIPATES TO HOST MANY GUESTS COMING FOR BOTH OFFICIAL AND TRADE PURPOSES.



- Those will need adequate Conference Facilities, Rented Offices which at the moment they are inadequate.
- Such projects can be implemented under PPP approach, Partnership/Joint venture

CONSTRUCTION OF COMMERCIAL AND RESIDENTIAL HOUSES



- With the expected varieties of investments, the population in Lindi will automatically rise.
- This creates a great chance for public owned Institutions such as PSSSF, NHC, etc. to venture in real estate to cater for residential and commercial houses to be rented at reasonable rents.

CONSTRUCTION OF RECREATIONAL AND SPORTS FACILITIES



- After a long working day; People would like to relax at leisure. Apart from other recreational events sports is the best and preferred by many people both for leisure and health. It is expected that Lindi will host inter competitions at local and/or national level.

EXPECTED OUTCOMES OF INVESTMENT IN LINDI - 1

- **Employment created to the Lindi natives**

- i. Formal employment – Those will include technical/ specialized employment such as research, mining extraction, construction, administration, communication/logistics, plant operators, mechanics etc.
- ii. Informal employment–Those which does not need high skilled/specialized personnel such as transportation, tailoring, security, cooking, cleaning etc.

EXPECTED OUTCOMES OF INVESTMENT IN LINDI - 2

- **Local content**

- i. Food supply, security services, carwash etc,
- ii. Supply and sale of hardware and other specialized goods/items,
- iii. Supply of agriculture products as raw materials in manufacturing industries.

EXPECTED OUTCOMES OF INVESTMENT IN LINDI - 3

- **Improved Infrastructure and expansion of towns in all Districts,**
 - i. Rehabilitation and expansion of Lindi Port,
 - ii. Road's construction/improved to allow easy,
and fast movement within the region,
 - iii. Expansion of telecommunication facilities all around the region,
 - iv. Improved/expansion of banking and financial services,
 - v. Rehabilitation and expansion of Lindi Airport,
 - vi. Construction of modern houses

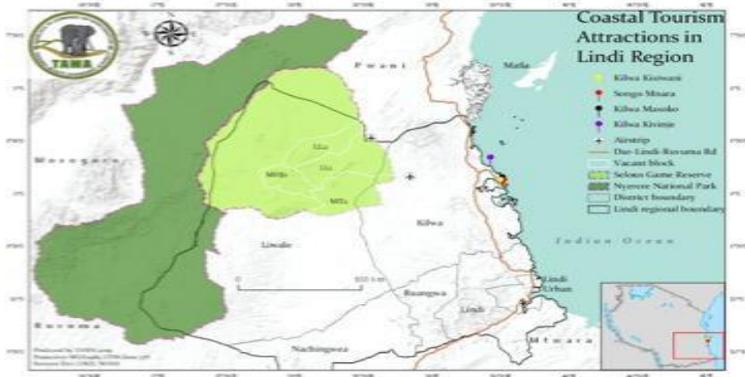
THE ORIGIN OF DINOSAUR, RIGHT DESTINATION TO INVEST



- The largest dinosaur excavation site at the Tendeguru in Matapwa village about 100 Km from Lindi
- The area is suitable for possible interested partners to invest at Tendaguru hills by constructing a camp site, a center to cater for research, library, registration/reception, lounge for food, meetings, toilet facilities e.t.c
- Tendeguru site can be developed to tell the world the story as a tourism attraction

**THE OLDEST AND LARGEST DINOSAUR,
ORIGINATED IN LINDI REGION**





“With all those Opportunities, You Shall Not Regret to Invest in Lindi”



Thank you for Being with Us



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